

QUANTA NEWS

Press Release

April 2018



QUANTA SYSTEM CLOSES FISCAL YEAR 2017 WITH THE EIGHTH CONSECUTIVE DOUBLE-DIGIT GROWTH

With 51 million Euro turnover (+15%), and 95% coming from international markets, the Italian company strengthens its global leadership as a high quality manufacturer of laser systems for surgery, aesthetic medicine and art restoration.

Additional production capacity, increased R&D investment and new talents acquisition are the pillars of growth in Italy and worldwide.

Samarate (VA), April 18th 2018 – Quanta System, the Italian company that since 1985 develops high tech laser systems for surgery, aesthetic medicine and art restoration, matches the expectations and closes 2017 fiscal year with a turnover of over 51 million Euro. With export accounting for 95% of sales and a growth of 15%, in line with the double-digit results recorded uninterruptedly since 2010, Quanta System confirms its leading position of top quality laser system manufacturer globally.

“With 2017 we close our 8th consecutive year of growth, always with a double digit” said Girolamo Lionetti, Quanta System’s General Manager. “We recorded a peak of 20% in the past 18 months as we moved to a larger, brand new headquarters in Samarate (Varese), which granted more space and higher production capacity.

We are proud of such results and are committed to further strengthen our growth in all the key markets”.



Quanta System Q1
LASER IN OUR DNA

QUANTA NEWS

Press Release

April 2018

Quanta System, that since 2004 belongs to El.En Group (listed on the Italian Stock Exchange), boasts a strong presence in international markets thanks to its network of 110 distributors. The most important market in terms of sales is North America (30%), followed by Asia and Europe (both accounting for 25%) and Middle East (20%). In Italy, sales rocketed from 1 to 3 million Euro, thanks to the Dermatology and Aesthetic Medicine division, that also collects the benefits of the fruitful synergy generated by the intragroup Renaissance project.

“Even though our presence is strongly international, we are a local company: our production is, and remains, totally made in Italy” highlights Lionetti. “From Research & Development to the assembling of each component every single step is carried out within our premises in Samarate”. The production capacity, in the new factory, is strongly increased and now reaches 200 devices a month: the production of such high technology devices is hand-crafted by a group of

skillful technicians, that represent about the 50% of the specialized workforce, with an average age of 35.

As investment in infrastructure grows, also Research & Development expenditure increases, and in 2017 it was equal to 7% of turnover (+12% compared to the previous year).

At Quanta laboratories, research is carried out by a team of 35 professionals including physics, electronic engineers and other technical profiles: a group of young but extremely brilliant researchers, coming from the best Italian Universities, strongly oriented towards new discoveries and that led in past few years to a number of new patents.

“People are the real soul of this company. Talents coming from different backgrounds and experiences that work together united with desire to innovate and grow as individuals in a compact team able to move fast in a global context” said Lionetti. “The value of people is our core attention and this is why in the next 3 years our objective is to constantly grow not just in terms of turnover and volumes but also by hiring new talents at all levels”.

Quanta System is a 100% Italian company that since 1985 brings to the global market innovative laser systems for the health care, surgery, aesthetic medicine and art works conservation. In its headquarter in Varese (Samarate), the company employs 150 people and carries out the entire process of research, development and production of lasers used across the globe and distributed through a network of 110 international distributors. Quanta System is part of El.En SpA Group, Italian parent company of a high-tech industrial group listed on the STAR segment of Borsa Italiana (Italian Stock Exchange). Quanta System is reference partner in healthcare, Institutes and Bodies involved in global scientific and research projects.



Quanta System Q1
LASER IN OUR DNA

Quanta System S.p.A - quanta@quantasystem.com - www.quantasystem.com